



NEW YORK STATE BRIDGE AUTHORITY

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July 2, 2012

REQUEST FOR PROPOSAL

System-Wide
Telecom Consultant Services

BA-2012-OA-010-PS

The New York State Bridge Authority is interested in expanding its dark fiber enterprise initiative across all of its five Hudson Valley facilities. NYSBA invites cost proposals from qualified, professional telecom consultants to help negotiate dark fiber lease agreement, bandwidth data services, research and secure new customer opportunities for this program.

Minimum qualifications: Ten + years experience in the telecom industry, with strong knowledge of the telecom business, finance, negotiations, fiber implementation strategies and general needs of the industry.

If you are interested in providing these consulting services, please prepare a cost proposal with your daily rate for negotiations of existing contracts, direct expense budget and your expected overhead and profit as a percentage of new vendor contracts. Please include your experience and credentials with similar work assignments as part of your proposal.

Please direct any questions to John Bellucci at jbellucci@nysba.ny.gov.

Proposals and the requested background information are due by 12:00 noon, Tuesday, July 10, 2012 and should be addressed to John Bellucci, Chief of Staff. To submit your proposal by mail, please use the following address: NYS Bridge Authority, PO Box 1010, Highland, NY 12528. Should you wish to Fed Ex your proposal, please ship it to: NYS Bridge Authority, 1 Mid-Hudson Bridge Plaza, Highland, NY 12528.

The Authority will make its decision immediately so that work may begin as soon as possible.

B R I D G E S

RIP VAN WINKLE
P.O. Box 286
Catskill, NY 12414
(518) 943-2360

KINGSTON-RHINECLIFF
P.O. Box 1400
Kingston, NY 12402
(845) 336-8181

MID-HUDSON
P.O. Box 1010
Highland, NY 12528
(845) 691-7221

NEWBURGH-BEACON
P.O. Box 28
Beacon, NY 12508
(845) 831-3700

BEAR MOUNTAIN
P.O. Box 323
Ft. Montgomery, NY 10922
(845) 446-4721